

ANNUAL REPORT 1973

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DIRECTORS

S. R. Bernardo C. A. Blair J. H. Disher

S. M. Fletcher R. G. Groom, Q.C.

R. B. Hare, M.D.; F.R.C.S.

R. S. Mills, Q.C. A. M. Waters J. G. Webb P. L. Wilson

R. B. Hare, M.D.; F.R.C.S., Chairman of the Board

S. R. Bernardo, President

R. G. Groom, Q.C., Vice-President

R. S. Mills, Q.C., Secretary S. M. Fletcher, Treasurer

C. A. Blair, Vice-President & Managing Director

PRESIDENT'S REPORT

to the Shareholders of Abstainers' Insurance Company:

The outstanding feature of the operation of the Company for 1973 was the re-establishment of the growth pattern, after a temporary period of consolidation in 1971, and the final phasing out of the Company's business in the Province of Manitoba in 1972. Total premium income increased by over \$400,000 or nearly 14%. Property insurance premiums exceeded those of 1972 by 35% to \$342,000, and automobile insurance by 9% to over \$3,000,000. This increase was common to both provinces of Ontario and Alberta, and was accomplished without any rate increase until the last quarter of the year. After two and a half years without any increase on any class of business in either province, it was necessary to introduce modest increases on property in both provinces, and on auto insurance in Ontario only.

Reinsurance costs were reduced during the year in spite of the increased volume, and will be further reduced in 1974. In spite of an inflation rate of over 9% in 1973, the ratio of expenses to written premiums was reduced.

A return to a nominal underwriting profit position in 1973 after a loss of \$150,000 in 1972 enabled the Company to show a slightly higher net profit in the current year.

Ordinary investment income from interest and dividends increased by 7.5% during the year which, along with a nominal underwriting profit, considerably reduced the dependency of earnings on profit from the sale of investments which was evident in 1972.

In preparation for the possible introduction of "No-Fault" Automobile Insurance, the Company is continuing to strengthen its claim staff for any changeover period.

If there is a reduction in driving exposure due to the energy crisis, this should tend to reduce the number of claims in 1974.

S.R. BERNARDO.

President.

ABSTAINERS' INSURANCE COMPANY

BALANCE SHEET AS AT DECEMBER 31, 1973

ABSTAINERS' INSUR

STATEMENT OF

FOR THE YEAR ENDED I

	1973	1972
ASSETS Cash Accounts receivable Investments (Note 1) Accrued interest on investments Trust funds for claims of reinsurers	\$ 226,444 49,752 4,568,446 71,466 55,000	172,962 48,525 4,221,130 53,429 33,000
Audit rained for classify of comparison	\$4,971,108	4,529,046
LIABILITIES		
Provision for unsettled claims and		
adjustment expenses Accounts payable and accrued liabilities	\$1,507,456	1,577,380 147,953
Income taxes payable	48,000	-
Unearned premiums at 85%	1,354,535	1,171,511
Provision for unsettled claims of reinsurers	55,000	33,000
	3,089,919	2,929,844
SHAREHOLDERS' EQUITY		
CAPITAL STOCK		
Authorized		
2,000 5% cumulative preference shares of \$100 each		
300,000 common shares of \$1 each		
Issued		
2,000 preference shares	200,000	200,000 126,614
126,614 common shares	120,014	120,014
CONTRIBUTED SURPLUS	457,104	457,104
RETAINED EARNINGS	1,097,471	815,484
	1,881,189	1,599,202
	\$4,971,108	4,529,046
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Signed on behalf of the Board:

Director

PREMIUMS WRITTEN

PREMIUMS EARNED

EXPENSES

Claims and adjustment expenses

Commissions Other expenses

Salaries and employee benefits

UNDERWRITING PROFIT (LOSS)

Investment income

Gain on sale of investments

Provision for income taxes

EARNINGS BEFORE EXTRAORDINARY ITEM

Extraordinary item - reduction in income ta provision due to losses carried forward from prior years

NET EARNINGS

EARNINGS PER SHARE - after preferred divi

Before extraordinary item

After extraordinary item

Riddell, Stead & Co.

CHARTERED ACCOUNTANTS

To The Shareholders Abstainers' Insurance Company

We have examined the balance sheet December 31, 1973 and the statements of then ended. Our examination included a and such tests of accounting records and necessary in the circumstances.

In our opinion these financial statem the company as at December 31, 1973 an then ended, in accordance with accounting the insurance laws of Canada, applied or

January 22, 1974

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MBER 31, 1973

ABSTAINERS' INSURANCE COMPANY STATEMENT OF RETAINED EARNINGS FOR THE YEAR ENDED DECEMBER 31, 1973

1973	1972
\$3,376,787	2,966,710
\$2,996,842	2,704,235
1,927,345 549,353 312,450 206,968	1,888,694 467,707 279,829 218,344
2,996,116	2,854,574
726 277,936 92,979	264,456 197,630
370,915	462,086
371,641	311,747
126,000	67,970
245,641)	243,777
78,000	67,970
\$ 323,641	311,747
(\$ 1.86	1.85
\$ 2.48	2.38

Notes to Financial Statements

Net earnings for the year

of \$10,000

1. INVESTMENTS, at amortized cost (quoted market value 1973 - \$4,473,177;

1972 - \$4,460,199)

RETAINED EARNINGS AT BEGINNING OF YEAR

Dividends paid, including preferred dividends

RETAINED EARNINGS AT END OF YEAR

Bonds

Preferred stocks

Common stocks

\$ 3,116,888 385,044 1.066.514

1973

815,484

323,641

41,654

1,139,125

\$1,097,471

2,799,870 383,423 1,037,837

1972

\$ 4,568,446

4,221,130

1972

545,391

311,747

857,138

41,654

815,484

2. INCOME TAXES

The taxable income for the current year and prior years has been increased or decreased by the deduction of unearned premiums in excess of or less than the provision recorded in the accounts. The accumulated amount of deferred income taxes, not recorded as a liability in the accounts, resulting from the claiming of the excess for tax purposes is \$123,000 after an addition of \$11,400 resulting from the provision for the current year.

3. REMUNERATION OF DIRECTORS AND OFFICERS

The fees received during the year by the directors amounted to \$9,800. In addition, the remuneration received during the year by the five highest paid officers and employees, including one director amounted to \$68,583.

4. COMPARATIVE FIGURES

The financial statements include comparative figures for 1972 which were reported upon by other auditors.

AUDITORS' REPORT

stainers' Insurance Company as at ngs and retained earnings for the year if review of the accounting procedures supporting evidence as we considered

resent fairly the financial position of results of its operations for the year otples and practices in compliance with sis consistent with that of the preceding

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